



## CSA chooses NetSuite from Precise Business Solutions

Precise Business Solutions, announces that CSA Integrated Property Services, a Western Australia based commercial cleaning and property services company, has chosen NetSuite ERP to streamline its operations.

With over 120 professional and committed staff, CSA provides a full range of services specialising in cleaning services, property maintenance, waste management, pest control, grounds maintenance and washroom services. CSA works with clients in the following sectors: Corporate; Government; Education; Health & Aged Care; Strata & Community Living; Financial and Legal; Entertainment and Leisure; Manufacturing; Retail; Resources; and Transport. After an extensive selection process, Corporate Services Australia chose Precise Business Solutions and NetSuite to support its operations.

“We needed a flexible yet comprehensive business solution to leverage the efficiencies that services automation technology would bring. We also wanted a local partner that had a proven track record of working with Western Australian service companies,” CSA Managing Director, Chris Olde said.

“NetSuite streamlines our whole operation lifecycle from marketing to service delivery, procurement, billing and revenue management, while improving the quality of customer interactions and reducing service delivery costs.”

“The nature of CSA’s business with recurring based services requires a strong industry solution with best practices to help streamline core business processes.” Precise Business Solutions General Manager, Hans Engert said. “With NetSuite, CSA will be able to achieve their goal of scaling their organization up, without adding additional headcount. CSA will get an integrated business solution, with powerful workflow and analytical capabilities, and thus know the complete status of the business, from a single location. Since the solution is Cloud based, the deployment is quick and does not require expensive hardware and infrastructure which further helps reduce the total cost of ownership.”





The NetSuite-based solution selected by CSA covers financial management/accounting, asset management, recurring billing, inventory, purchasing, rostering, and payroll. CSA's next initiative is to integrate mobile operations functionality directly to NetSuite in order track and record on-site inspection history, results, pictures, notes, and required action needed. This is another step forward in executing CSA's strategy of eliminating double data entry and streamlining processes by leveraging a complete and single solution.

CSA successfully went live with the solution September 2015 after a 2 month implementation project. In terms of ERP implementations, a duration of two months was uncommon only a few years ago. However, with the evolution of Cloud ERP, companies such as CSA are experiencing less disruption and faster time to value with a simplified go live process.

### About CSA

Corporate Services Australia is an integrated facility services company dedicated to providing tailored solutions for businesses leaving them free to concentrate on the things that really matter.

CSA offers a wide range of property services and their clients rely on us to add value to their businesses each and every day.

"We pride ourselves on being able to deliver jobs of all sizes from end-of-lease cleaning services through to complex multi-facility integrated contracts."

### About Precise Business Solutions

Precise is a leading provider of business software solutions and associated services to the Australian and International marketplace. A wholly owned WA company, Precise has been dedicated to helping businesses grow, improve efficiency and increase profitability.

In business since 1989, Precise has implemented more than 160 clients and employs over 50 staff. Over the last 21 years Precise has assisted organisations to maximize the competitive advantage ERP solutions bring.

Precise continues to be a market leader in implementation, support and services across the mid-market. Partnering with our customers to help them be the best they can be will always be our primary focus.

### About NetSuite

With more than 20,000 customers, NetSuite Inc. is a leading vendor of cloud computing business management software suites. NetSuite enables companies to manage core key business operations in a single system, which includes Enterprise Resource Planning (ERP), Accounting, Customer Relationship Management (CRM), and Ecommerce.

NetSuite's "real-time dashboard" technology provides an easy-to-use view into up-to-date, role-specific business information.



 [solutions@precisebusiness.com](mailto:solutions@precisebusiness.com)

**Global Headquarters**  
Level 1, 116 Hobart Street  
Mt. Hawthorn, Western Australia 6016  
P +61 (08) 9242 5933

 [www.precisebusiness.com](http://www.precisebusiness.com)

**Precise EMEA**  
6-8 Market Place  
Reading, Berkshire RG1 2EG, UK  
P +44 (0) 1189 254 964

